



AMERICAN  
COLLEGE of  
CARDIOLOGY  
FOUNDATION



CARDIOVASCULAR  
LEADERSHIP  
INSTITUTE



## Women's Career and Leadership Development Conference Resource List

1. Barsh, Joanna. Cranston, Susie. and Lewis, Geoffrey. How Remarkable Women Lead: The Breakthrough Model for Work and Life
2. Cohen, Steve. "How to Fight Fires Without Burning Bridges",  
<http://pertinent.com/pertinfo/business/stevecohenN2.html>
3. Cohen, Steve. "Focusing on Interests Rather Than Positions Conflict Resolution Key",  
<http://pertinent.com/pertinfo/business/stevecohen.html>
4. Evans, Gail. Play Like a Man, Win Like a Woman: What Men Know About Success that Women Need to Learn
5. The Female Factor: Will three women really change the court?  
Newsweek September 6, 2010  
<http://www.newsweek.com/2010/08/30/can-three-women-really-change-the-supreme-court.html>
6. Fisher, Roger and Ury, William. Getting to Yes Negotiating Agreement Without Giving In
7. Frankel, Ph.D., Lois P. Nice Girls Don't Get the Corner Office: 101 Unconscious Mistakes Women Make That Sabotage Their Careers
8. Goldsmith, Marshall. What Got You Here, Won't Get You There
9. Heim, Ph.D. Pat. Hardball for Women: Winning at the Game of Business
10. Kolb, Deborah M. and Williams, Judith. "Breakthrough Bargaining", Harvard Business Review, February 2001.
11. Kolb, Deborah. The Shadow Negotiation: How Women Can Master the Hidden Agendas that Determine Bargaining Success
12. Neuhauser, Peg C. Tribal Warfare in Organizations: Turning Tribal Conflict into Negotiated Peace.

13. Reardon, Ph.D., Kathleen Kelly. It's All Politics: Winning in a World Where Hard Work and Talent Aren't Enough
14. Tannen, Deborah. You Just Don't Understand: Men and Women in Conversation
15. Tannen, Deborah. Talking from 9 to 5: Men and Women at Work
16. TED women's conference December 2010: Facebook COO Sheryl Sandberg on Why We Have So Few Women Leaders...[http://www.ted.com/talks/sheryl\\_sandberg\\_why\\_we\\_have\\_too\\_few\\_women\\_leaders.html](http://www.ted.com/talks/sheryl_sandberg_why_we_have_too_few_women_leaders.html)
17. Ury, William L. Getting Past No: Negotiating In Difficult Situations